



Press Release – January 9, 2026

A new cross-border transaction for AYA Partners, advising on the sale of Kiem Transports Lux to Marseille-based group Logtrans

Following a sale process led by AYA Partners, the Marseille-based Logtrans Group has acquired a 75% stake in Kiem Transports Lux, a Luxembourg-based specialist in road transportation of maritime containers.

Founded in 2014 by Ludovic Freymuth and headquartered in Luxembourg, Kiem Transports Lux is a leading provider of road transportation services for maritime containers to and from the ports of Antwerp and Rotterdam. The company transports all types of goods (general cargo, liquids, bulk, refrigerated products and hazardous materials) and is particularly recognized for its expertise in one-way import/export transport, ADR and reefer logistics. It has also recently launched a maritime container storage activity in Antwerp.

Thanks to its strategic positioning, the company operates across a wide geographical area covering the Benelux, a large part of France (Normandy, Hauts-de-France, Île-de-France, Grand Est, Bourgogne-Franche-Comté, Auvergne Rhône-Alpes) and Germany, while optimizing delivery times.

Operating a fleet of approximately 70 tractors and 70 container chassis, Kiem Transports Lux generates around €15 million in revenue with approximately 60 FTEs and serves a loyal customer base comprising freight forwarders, rail transport operators, transport groups and shipping companies.

Positioned in a niche market requiring a high level of expertise and precision, Kiem Transports Lux benefits from significant growth drivers:

- Geographic expansion in France, the Benelux and Germany
- Deployment of operations in Le Havre and other ports/inland terminals: Gennevilliers, Dunkirk, Bordeaux and Fos-sur-Mer
- Development of short-haul transport activities
- Expansion of maritime container storage activities

Founded in 2001 in Marseille and acquired by Philippe Woehrel in 2012, Logtrans is an expert in logistics and road transport solutions within port environments. The Group offers a comprehensive range of services, including short-haul maritime container transport, transport of hazardous and explosive materials, ISO tank containers, port traction, warehousing and container yard management.

Operating a fleet of approximately 200 tractors, including around 100 Full ADR-certified vehicles, and with a direct presence at the ports of Fos-sur-Mer and Le Havre, the Group generates approximately €25 million in revenue with around 150 FTEs.

Logtrans also relies on a loyal customer portfolio, notably comprising shipping companies, freight forwarders and shippers.

In July 2025, the Group opened its capital to private equity fund MBO+, with the ambition to establish itself as a European leader in high value-added niche transport and logistics within port environments,

through two main development axes: (i) strengthening its niche expertise and (ii) expanding its geographic footprint to new ports in France and across Europe.

This transaction is based on a logic of natural and complementary synergies between the two groups. Through Kiem Transports Lux, Logtrans expands its presence towards Northern European ports, particularly Antwerp and Rotterdam, while Kiem Transports Lux gains enhanced access to the French ports of Le Havre and Fos-sur-Mer, thereby completing its geographic and operational network.

This complementarity enables the combined group to offer a broader transport and logistics service offering, improved continuity of European flows and more comprehensive, structured and high-performance solutions, while preserving the proximity, responsiveness and service quality that are core to the DNA of both companies.

AYA Partners conducted this transaction with strategic buyers sharing the same values as Kiem Transports Lux. "It was important for the Kiem Transports Lux teams to partner with a group offering both geographic and operational complementarities and sharing the same entrepreneurial values. We are delighted to have supported Ludovic Freymuth in this structuring transaction for Kiem Transports Lux," said Agnès Marossero, Partner at AYA Partners.

About Kiem Transports Lux

<https://www.kiemtransportslux.lu>

Kiem Transports Lux specializes in all-road transportation to and from the ports of Antwerp, Le Havre and Rotterdam. The company operates across a catchment area extending from the Benelux to the Lyon region. It is also present at the inland terminals of Athus and Bettembourg, offering multimodal solutions for last-mile transportation.

About Logtrans

<https://logtrans-services.fr>

A recognized transport player since its creation in 2001, Logtrans provides expertise and know-how in road transportation of containers and all types of goods, including ADR, throughout France and Europe. The Group also operates a 15,000 sqm warehouse located close to the Fos / Marseille terminals for goods storage and handling, as well as a conventional transport service covering all types of goods across France and Europe through a network of partners throughout the EU.

About MBO+

<https://mbo.plus.fr>

Founded in 2002, MBO+ is an independent asset management company specializing in private equity investments in French SMEs and mid-sized companies valued between €20 million and €200 million. A leading player in the lower/mid-cap segment, MBO+ supports high-potential companies and their management teams through differentiated strategies and organizational optimization to build sustainable success. MBO+'s expertise is deployed through an investment platform based on three complementary strategies: MBO Buyout (its historical activity), MBO Flex and MBO Buy & Build.

About AYA Partners

<https://aya-partners.com>

AYA Partners is an independent M&A advisory firm founded in 2018. It advises shareholders and executives on sale, acquisition, fundraising and financing transactions. The continued trust of its long-standing clients illustrates its ability to structure tailor-made transactions with full independence and confidentiality. The team of 8 professionals primarily operates in the Industry, Services, Beauty & Cosmetics, Energy Transition and Professional Training sectors.

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